
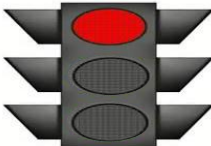


Amount of METCO Loan Funds Leveraged Economic Development

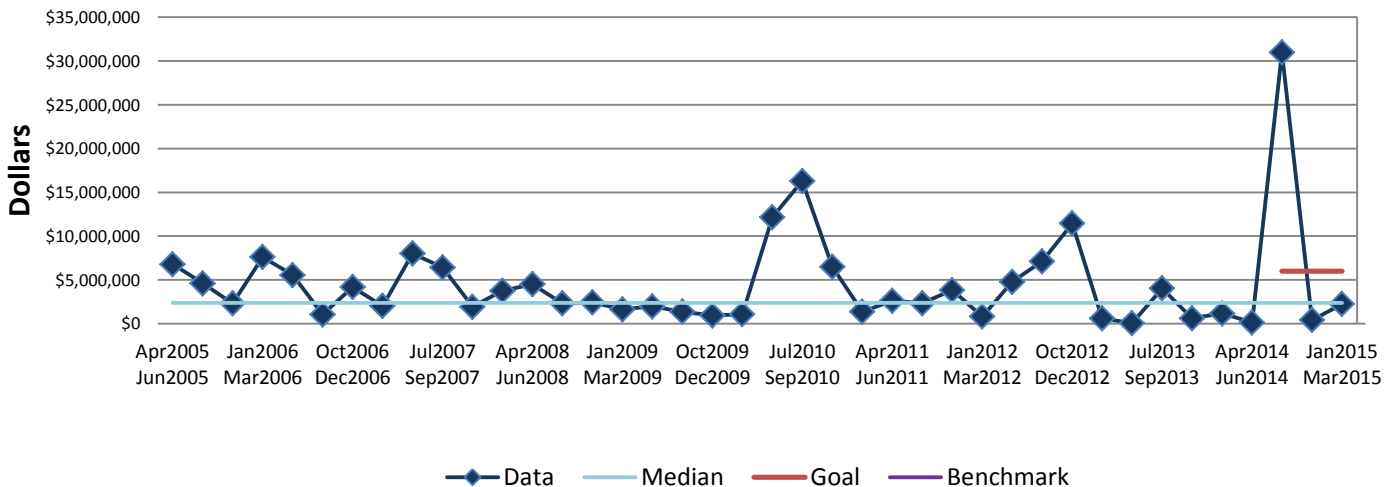


KPI Owner: David Morris

Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark		Source Summary	Continuous Improvement Summary		
Baseline: FY13, \$19,220,416 leveraged Goal: 8:1 public to private dollar investment ratio (\$24 million annual/\$6 million quarterly) Benchmark: TBD		Data Source: Excel Database Goal Source: TBD Benchmark Source: TBD	Select Plan-Do-Check-Act Step Measurement Method: Sum of the total value of private sector dollars associated with a job creation project Why Measure: To understand total economic impact Next Improvement Step: TBD		
How Are We Doing?					
Apr2010-Mar2015 5 Year Goal	Apr2010-Mar2015 5 Year Actual		Jan2015-Mar2015 Goal	Jan2015-Mar2015 Actual	
\$18,000,000	\$109,509,268		\$6,000,000	\$2,238,000	
Dollars	Dollars		Dollars	Dollars	

Amount of METCO Loan Funds Leveraged



The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.